Acumatica
The Cloud ERP

Distribution Edition

COMPLETE, CONNECTED, MOBILE.

"You often hear about the complexity of ERP systems. With Acumatica, I think we got the full capability of an ERP with the simplicity that allows not only me, but our entire sales force to take advantage of the system."

Dan Wilkins, President, Bell and Company
Industry: Industrial and MRO Supplies

Complete Wholesale Distribution ERP

Acumatica Distribution Edition provides unparalleled distribution depth with an extensive suite of connected distribution applications for sales, inventory, purchasing, and warehouse management.

Increase sales with opportunity tracking and sales quotes. Reduce carrying costs and eliminate stock-out situations with robust inventory replenishment. Manage omnichannel returns and exchanges with an integrated ticketing system.

Automate processes, improve data visibility, boost warehouse efficiency, and reduce costs with unique midmarket distribution feat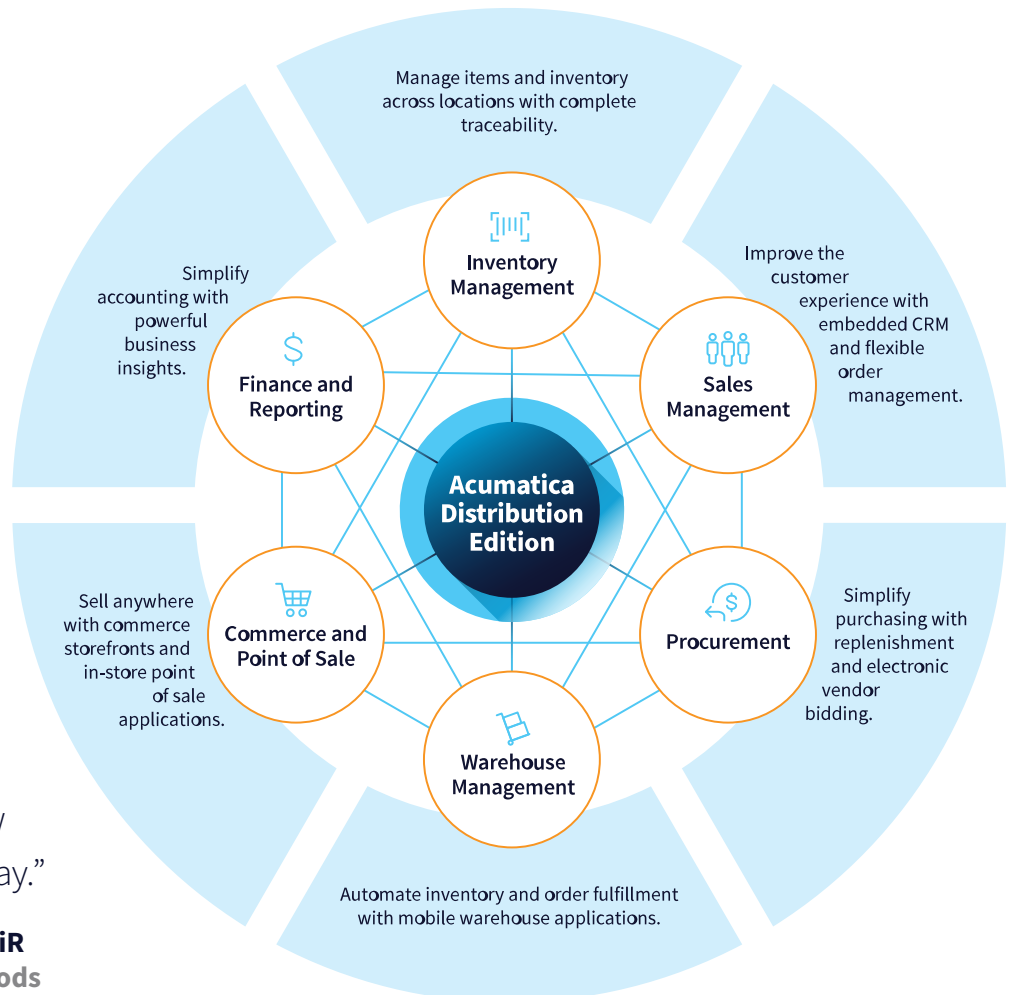ures. Embedded warehouse management (WMS) and purchase order requisition applications reduce dependence on third-party applications.

Acumatica provides unique breadth with native document management, customer relationship management (CRM), project accounting, commerce, point of sale, expense management, payroll, and field service. A full suite of financial applications manages daily accounting tasks. Manage your entire business with powerful insights through configurable inquiries, personalized reports, role-based dashboards, and real-time business analytics.

Automate and mobilize supply chain activities with a complete Distribution ERP built on a future-proof platform.

"Acumatica has allowed us to be a better digital business. From sales to operations, from admin to C-Level executives, Acumatica allows us to have insight into data to make good decisions to grow our business in a powerful way."

Bryan Papé, Founder and CEO, MiiR
Industry: Furniture and Home Goods

Manage items and inventory across locations with complete traceability.

Simplify accounting with powerful business insights.

Improve the customer experience with embedded CRM and flexible order management.

Inventory Management

Finance and Reporting

Sales Management

Acumatica Distribution Edition

Sell anywhere with commerce storefronts and in-store point of sale applications.

Commerce and Point of Sale

Procurement

Simplify purchasing with replenishment and electronic vendor bidding.

Warehouse Management

Automate inventory and order fulfillment with mobile warehouse applications.

VIEW SUCCESS STORY

Deep Industry Functionality

Thousands of distributors rely on Acumatica Distribution Edition. Simplify item and inventory management with matrix items, lot and serial tracking, and configurable unit of measure conversions. Boost sales with flexible pricing, promotions, and integrated CRM for marketing and sales automation. Powerful replenishment features optimize stock levels with increased inventory turns and lower carrying costs. Perishable inventory management is easy with lot expiration and first-expired-first-out picking. Delight customers with stock reservations, faster order processing, and streamlined fulfillment.

Agricultural and Nursery Products
farm supplies, feed, animal care products, seeds, trees, plants

Automotive and Transportation
vehicles, trailers, motorcycles, aviation, boats, components

Chemicals, Plastics, and Coatings
gases, explosives, fertilizer, adhesives, paint, plastic resin

Equipment and Machinery
professional, medical, commercial, industrial, construction

Fashion, Apparel, Jewelry
clothes, footwear, purses, sewing, fabric, leather, jewelry

Furniture and Home Goods
furniture, bedding, floor covering, home decor, kitchenware

Grocery and Alcohol
food, ingredients, water, pet food, coffee, beer, wine, spirits

Hardware, Plumbing, and HVACR
fasteners, hardware, plumbing, heating, cooling, valve fittings

Industrial and MRO Supplies
replacement parts, cutting and abrasives, tools, packaging

Janitorial and Sanitation
soap and cleaners, detergents, mops and brooms, toiletries

Lumber and Building Materials
lumber, trusses, windows, doors, shingles, siding, tile, flooring

Metals and Minerals
steel, metal products, coal, stone, glass, concrete, minerals

Paper, Publications, and Cards
stationery, periodicals, books, greeting cards, playing cards

Petroleum Products
oil, gasoline, propane, natural gas, kerosene, lubricants

Pharmaceuticals, Cosmetics, and Medical
drugs, medicine, vitamins, cosmetics, medical supplies, cannabis

Service Supplies
salon and restaurant supplies, funeral and firefighting supplies

Technology Products
computers, electrical and electronic products, lighting, appliances

Toy, Hobby, and Sporting Goods
toys, games, bicycles, hobbies, sporting goods, hunting, fishing

Other Wholesale Distribution
musical instruments, signs, art supplies, brushes, tobacco

Non-Distribution Industries
agriculture, forestry, fishing, mining, commerce, retail, non-profit

Access the entire Acumatica Distribution Edition application and enter transactions anytime, anywhere, from a browser, ruggedized scanner, or mobile device.

Gain actionable insights with interactive, configurable dashboards to monitor key performance indicators and manage exceptions swiftly to avoid supply issues.

Embedded Warehouse Management System with Barcoding

Reduce errors and improve customer satisfaction with native barcode printing and scanning. Validate items processes for order fulfillment, put-away, physical inventory, and other inventory transactions. Ruggedized scanners or mobile devices support popular linear, 2D, and GS1 barcode formats.

Warehouse Transfers

Shipment Processing

Advanced Wave and Batch Picking

Lot and Serial Numbers

Physical Inventory Cycle Counts

Barcode Label Printing

Receiving and Put-Away

Item and Location Lookup

Order Packing

Extend Acumatica with Certified Applications

The Acumatica Marketplace is one of the leading communities of independent software vendors with integrated applications for budgeting and planning, electronic data interchange (EDI), equipment rental, quality control, logistics and shipping, container management, process manufacturing, and more.

"We are just scratching the surface of what the new WMS can afford us by replacing existing processes. We are looking forward to implementing new streamlined processes that have previously been unavailable to us such as confirming shipments at the time of pick and processing customer returns as soon as items are received at the dock all from the handheld devices."

Thomas Finney, IT Director, Shoebacca
Industry: Fashion, Apparel, Jewelry

Discover Why Leading Distributors Rely on Acumatica for their Success
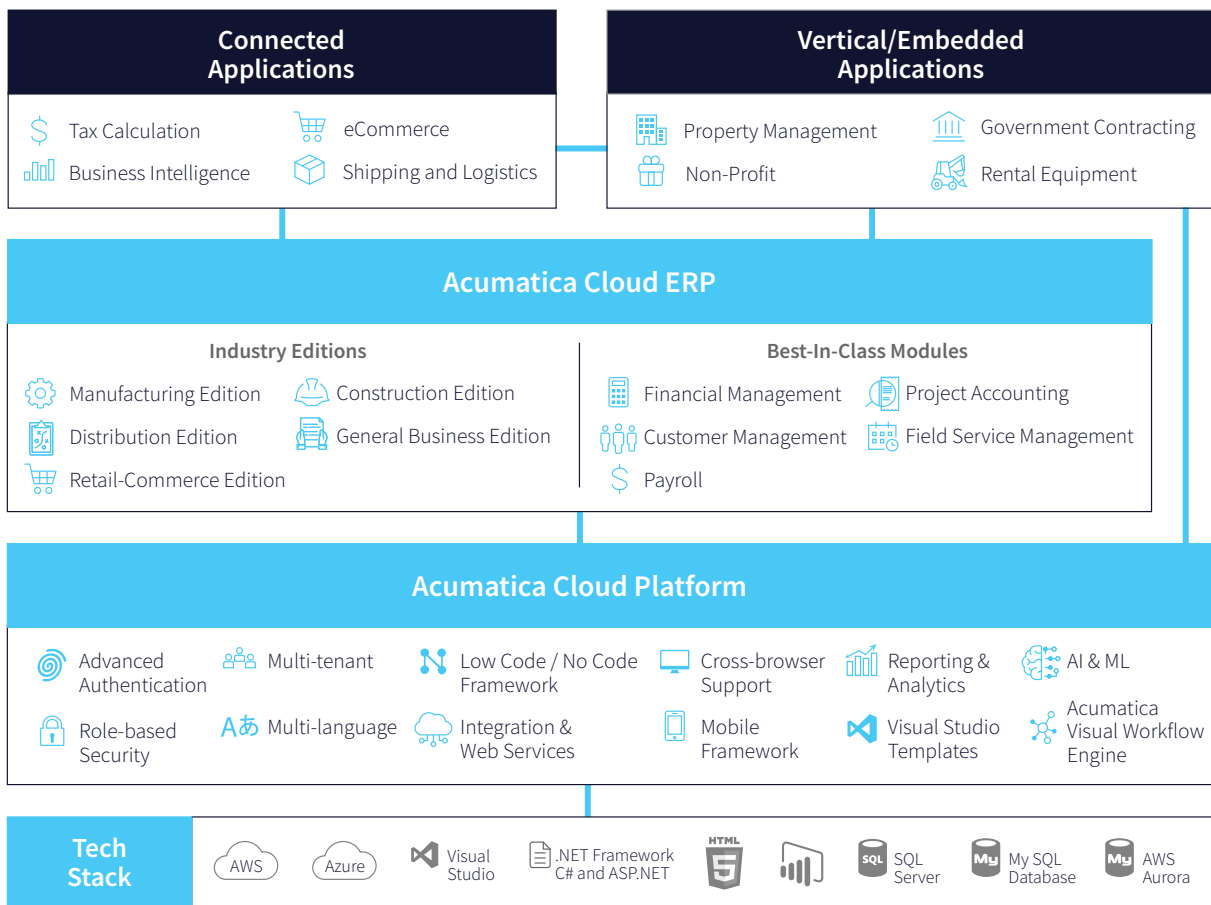
LAUNCH THE VIEWER

Future-proof Cloud Platform Ready for Modern Technologies

Wholesale distributors demand a modern platform built for speed and extensibility to connect external systems and data.

The Acumatica xRP platform is a versatile architectural framework and application development platform that empowers distributors to tailor the software to the way they do business. Because Acumatica's ERP platform technology uses standard web technologies and development languages, you can modify your business logic using the platform tools to connect to external applications with ease.

The platform is built on the world's best cloud and mobile technology. Leverage Open APIs to connect to the Internet of Things (IoT), to capture data in real-time through machine interfaces, and to automate your warehouse with robotics, carousels, and other modern technologies.

Connected Applications

- Tax Calculation
- Business Intelligence
- eCommerce
- Shipping and Logistics

Vertical/Embedded Applications

- Property Management
- Non-Profit
- Government Contracting
- Rental Equipment

Acumatica Cloud ERP

Industry Editions

- Manufacturing Edition
- Distribution Edition
- Retail-Commerce Edition
- Construction Edition
- General Business Edition

Best-In-Class Modules

- Financial Management
- Customer Management
- Payroll
- Project Accounting
- Field Service Management

Acumatica Cloud Platform

- Advanced Authentication
- Role-based Security
- Multi-tenant
- Multi-language
- Low Code / No Code Framework
- Integration & Web Services
- Cross-browser Support
- Mobile Framework
- Reporting & Analytics
- Visual Studio Templates
- AI & ML
- Acumatica Visual Workflow Engine

Tech Stack

AWS | Azure | Visual Studio | .NET Framework C# and ASP.NET | HTML5 | | SQL Server | My SQL Database | AWS Aurora

The Acumatica xRP platform is more than just technology. It is the foundation distributors demand for the future. Visual workflows, embedded document management, multilingual translations and localization, mobile expense receipts, time management, and other platform-native features are included in the most resilient cloud ERP platform available for midmarket distributors. Acumatica Mobile Framework provides real-time access to data, and configurability without coding. It connects with mobile device features such as cameras for photos, microphones for voice notes, fingerprint recognition for security, GPS for location tracking, and more.

The Trusted Leader in Usability and Value

Acumatica's Customer Bill of Rights protects customers with an easy to understand End User License Agreement. It guarantees ERP implementations without hidden fees. The Bill of Rights outlines Acumatica's commitment to consumption-based licensing that does not inhibit growth. It provides sustainable pricing models with limited price increases, deployment choice, and consistent customer service access. Further, it protects customers' access to their data, anytime – even if they leave the Acumatica family.

Further, Acumatica is consistently rated high in both usability and value by industry analysts and users. Acumatica is ranked as a leader in the IDC MarketScape: Worldwide SaaS and Cloud-Enabled Midmarket Business ERP Applications. Advisory services provider Nucleus Research selected Acumatica as a market usability leader in their ERP Technology Value Matrix. The G2 user review site selected Acumatica as a Leader in the G2 Mid-Market Grid Report for ERP Systems. Acumatica maintains a near-perfect Overall User Rating on the Gartner Peer Insights report.

Leader in Midmarket Cloud ERP

IDC ANALYZE THE FUTURE

Leader in Usability, ERP Technology Value Matrix

NUCLEUS RESEARCH

Leader in Mid-Market Grid Report for ERP Systems

G2

Excellent Overall User Rating

Gartner peerinsights

Ranked a Champion in User Sentiment

Software Reviews

Leader FALL 2021 | Momentum Leader FALL 2021 | Best Usability FALL 2021 | Best Relationship Mid-Market FALL 2021 | Leader Mid-Market FALL 2021 | Leader Enterprise FALL 2021

Acumatica by the Numbers:

6,500	Valued Customers	+33	High Net Promoter Score
180M	Transactions Every Month	200+	Independent Software Vendors
97%	User Rating Satisfaction	300+	Channel Partners
300+	Dedicated Employees	1	Unique Singular Product Focus

Discover Your Potential ROI with the Forrester Total Economic Impact Calculator™

CALCULATE YOUR ROI

Manage Your Entire Business on a Single, Future-Proof Cloud Platform

Powerful and Comprehensive Features Provided by Acumatica Distribution Edition:

Inventory Management
Replenishment Settings
Matrix Items
Physical Inventory
Pricing, Discounts, Promos
Customer and Vendor Items
Packaging and UOM
Shipments
Kitting and Disassembly
Inventory Valuation
Perishable Inventory
Lot/Serial Traceability
Non-Stock Items

Requisition Management
Convert to Purchase Order
Predefined Request Lists
Hide Inventory Lists
Collect and Request Classes
Create Customer Quotes
Set Vendor Lead Times
Online Vendor Bidding
Configurable Workflows

Customer Management
Sales Opportunities
Integrated Marketing
Service and Support
Customer Self-Service Portal
Lead and List Management
Accounts and Contacts
Email Integration
See ERP Transactions in CRM

Service Management
Calendar & Appointments
Resource Scheduling
Flexible Billing
Route Optimization
Mobile App with GPS
Equipment Management
Warranty Management
Components with Serial Tracking
Contract Management

Manufacturing
Bill of Material and Routing
Production Management
Material Requirements Planning
Advanced Planning & Scheduling
Engineering Change Control
Manufacturing Estimates
Product Configurator
Manufacturing Data Collection

Sales Order Management
Inventory Allocation
Invoice Consolidation
PO Linking
Real-Time Inventory
Returns Management
Multiple or Partial Fulfillment
Shipment Schedules
Pick Lists and Replenishment
Credit Limit Verification
Custom Workflows
Special Order Drop Ship
Will Call Orders

Warehouse Management
Barcode Label Printing
Barcode Scanning
Pick, Pack, and Ship
Inventory Movement
Warehouse Transfers
Physical Inventory
Device Agnostic
Inventory Look-Up

Accounting Applications
General Ledger
Accounts Receivable
Accounts Payable
Multicurrency Management
Tax Management
Cash Management
Deferred Revenue
Recurring Revenue
Intercompany Accounting
Electronic Bank Feeds
Advanced Expense Management
Fixed Asset Depreciation
Payroll and Time Management
PCI-Compliant Credit Cards

Projects & Construction
Change Orders and Task Definition
Cost-Plus or Fixed Cost
Forecast Project Budget
Timesheets for Specific Projects
CRM Portal and Case Integration
Create Billing Rules
Manage Project Quotes
Labor Cost Rates
Mobile Time and Expense
Project Templates
Construction Accounting
Job Cost Reporting & Analysis
ProEst, Procore, & CFMA Integration

Purchase Order Management
Partial Fulfillment
Consolidated Fulfillment
Item Tracking
Automatic Payment Vouchers
Drop Shipments
Landed Cost
Vendor Selection
Vendor Performance
Multiple Addresses
Audit Trail
Blanket Orders
Custom Workflows

Commerce and Point of Sale
Real-time, Bi-directional
Sync Item Info and Photos
Sync Orders
Discounts and Promos
BigCommerce Storefront
Shopify Storefront
Point of Sale Application
Retail Hardware Integration

Analytics & Platform
Financial Reports
Acumatica Report Designer
Generic Inquiries
Microsoft Power BI Integration
Configurable Dashboards
Multi-Level Security
Cloud or Premise Deployment
99.99% Up-Time
Native Document Management
Visual Workflows
Business Events
Online Help and Wikis
Contract Management
Development Tools
Integration Utilities

Vendor Marketplace
Shipping Carrier Integration
Electronic Data Interchange
Quality Management
Light Manufacturing
Salesforce Integration
Rental Management
Supply Chain Execution
Logistics Management
Budgeting and Planning
Container Tracking
Royalties and Rebates
Much more!

"Would I recommend Acumatica to anybody? Absolutely not in our industry. I wouldn't want anybody to have a competitive advantage over what we do."

Charles Snyder, Head of IT, ProPharma Distribution
Industry: Pharmaceuticals, Cosmetics, and Medical

About Acumatica

Acumatica Cloud ERP provides the best business management solution for digitally resilient companies. Built for mobile and telework scenarios and easily integrated with the collaboration tools of your choice, Acumatica delivers flexibility, efficiency, and continuity of operations to growing small and midmarket organizations.

Business Resilience. Delivered.

Learn more about how Acumatica can work in your business by visiting us online at www.acumatica.com.

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